



"Family" has been Redefined



88% of pet owners consider their pets members of the family.

(AVCC Report, December 17, 2018)

Pets

as

Family

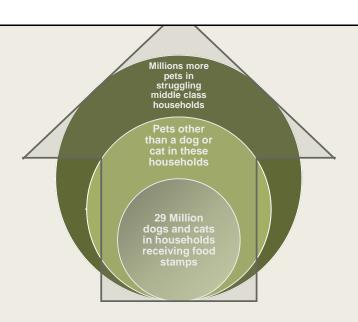
- Animal-human interactions reduce anxiety, depression, and loneliness as they enhance social support and general well-being.
 - Physiological
 - Psychological
- Emotional impacts particularly important for vulnerable populations, such as the elderly, children, and the homeless.



Societal Attitudes Regarding Pets

- More than "personal" property
 - Society expects pets to be properly cared for.
- Deserving of legal protections from:
 - Abuse, cruelty, and neglect
 - Lack of veterinary care is "un-willful" neglect.
- Evolving animal welfare laws
 - Custody disputes
 - Wills, trusts, and estates
 - Prosecutions





Lack of Access
to Veterinary
Care is a
National Family
Crisis!

Nationally millions of pets live with families who struggle to pay for needed veterinary care.



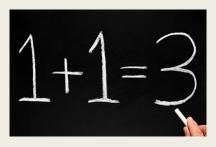
"If you cannot afford veterinary care, then you shouldn't have a pet."

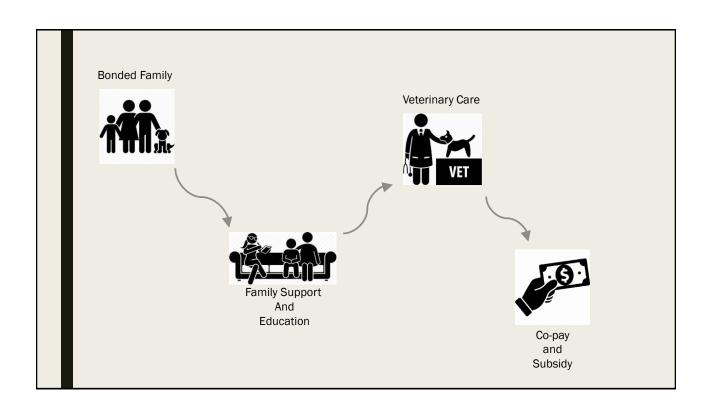
BUT

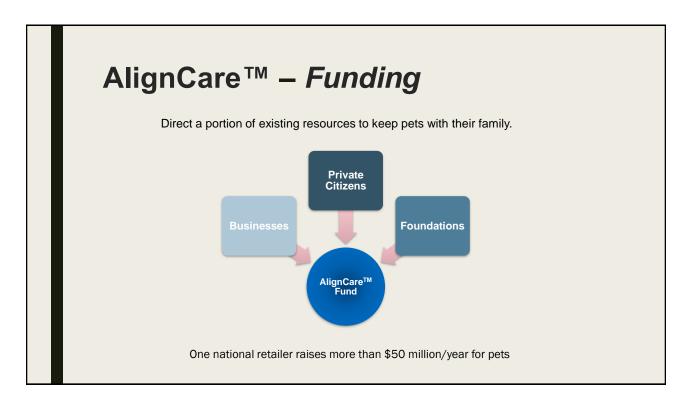
Pets are already with these families and will not be taken from them!

It's a Paradox!

Despite sound reasoning, there is a logically unacceptable conclusion.







Why we need AlignCare™

Millions of families with pets struggle to access veterinary care:

- More than one out of four (28%) reported a barrier in the past two years.
- Approximately 29 million dogs and cats live in SNAP households

Lack of veterinary care has negative impacts:

- For the pet
- Prolonged recovery
- Premature death
- Relinquishment
- For the family
- Threatens mental/emotional health and wellbeing
- 88% regard their pet a family member
- · For the community
- Zoonotic disease threats

The primary barrier - financial

- Younger pet owners affected the most
- Two-thirds of pets with Millennials and Baby Boomers

Challenges

Biases

- People that cannot afford veterinary care should not have a pet.
- >The Paradox Denying companionship with pets due to low socioeconomics is unacceptable to most.
 - ❖What do we do with them?
- >80% of SNAP recipients are the working poor.
- People that cannot afford to care for a pet are being irresponsible.
 - ➤ Non-purposeful reasons for having a pet
 - ✓ Sickness or death of family member
 - √Stray
- Incremental care is not good medical care.
 - > Doing something is better than doing nothing or euthanizing.

Unwillingness to collaborate

- Tension between for-profit and nonprofit veterinary service providers.
- Self-interest among foundations and animal welfare entities.

Sustainable funding

• Through organized community support

Opportunities

01

Most veterinarians agree that pets are family and deserve access to care.

02

Veterinarians agree to provide alternatives to "gold standard" treatment when finances are limited. 03

Social service agencies want help for bonded families.

04

Many private citizens, businesses, and foundations want to help

